

WNYRIC Standards Committee Face to Face Meeting Minutes
November 16, 2016 1:00-3:00 PM
Via Distance Learning

In Attendance:

Jan Mathis (WNYRIC/Chair)	Ron LaVere (Cheektowaga)
Mike Taylor (WNYRIC)	Brian Richards (Medina)
Dave Kajdasz (WNYRIC/Co-Chair)	Will Westoven (WNYRIC)
Chris Gyr (Genesee Valley CSD)	Kyle Lyon (WNYRIC)
Rob Morgan (Pioneer)	Terry Caleb (WNYRIC)
Steven Duckworth (WNYRIC)	David Brace (WNYRIC)
Bob Spino (Erie 2 BOCES)	Michael Murphy (Forestville)
Frank Rizzo (Alden CSD)	Vic Ozogar (WNYRIC)
Chuck Marzec (Jamestown)	Sheldon Soman (ON BOCES)
Darlene Sprague (Niagara Falls)	Dave Joseph (CA BOCES)
Bill Giancoli (GST BOCES)	Ryan Finney (Bath CSD)
Michelle Okal-Frink (WNYRIC)	Valerie Winegarden (WNYRIC)

Jan Mathis called meeting to order at 1:00 p.m.

Administrative Items:

1. Approval of the August 24, 2016 meeting minutes:

- Jan asked if there were any questions or concerns from the meeting minutes from August 24, 2016. There were none.
- Ron LaVere made the motion to accept meeting minutes and it was seconded by Rob Morgan. The motion passed unanimously (15 yes/0 no).

2. Tentative future meeting dates for 16-17:

- February 15, 2017
- May 3, 2017

3. Membership updates for 2016-2017:

- Membership changes
 - Welcome Frank Rizzo of Alden CSD.
 - Welcome Bill Giancoli as the new GST BOCES rep who replaced Gail Tremblay.

4. Category Review Dates for 2016-2017:

1. Computers – August
2. Operating System- November
3. Internet Browsers – February
4. NIC Cards – February
5. Plotters – February
6. Printers – August
7. Scanners – May
8. Software – August
9. Server – November
10. Server Backup – November
11. UPS– May
12. Virtualization- May
13. Communications Equipment- August
14. VoIP- November
15. Video Conferencing- November
16. Network Optimization – February
17. Endpoint Management- May

Discussion/Information Items-

5. Updates from Kyle Lyon

- Started discussion regarding the last minute submission of add forms for Juniper and Dell switches. Cisco and Avaya are currently approved under category 13. Communications Equipment; sub-category Routers/Switches on the Standards list.
- Need a trial of any products bedded out and come up with some things we want bedded and bring back to committee. Should be not be rushing to replace a network.
- Need feedback from WAN seniors and updates provided to the committee. Time did not allow for getting feedback since the request forms were submitted in the last few days.
- Committee discussed requiring a 5 business day lead time prior to meeting to request an add form get added to the agenda. Need to allow time for prior discussion and to invite the experts to discuss and to allow for research and testing.
- Discussed the possibility of including the vendor in the trial along with WAN seniors for testing and discuss cost effectiveness as appropriate.
- The add forms submitted for Juniper have identical information on pages 2 and 3 of the forms.
- Have to consider how WAN seniors can support all switches. With varying level of switches for all the vendors, how do we support all?
- Dell switch is open source. Would every operating system be supported?
- We currently don't have a process for a POC and process for add form requests.
- Do we need key guidelines for each category? Districts are not even sure how to complete forms. Do we have a sub-committee that works on guidelines for certain categories? Kyle will work on some guidelines for conducting a Proof of Concept and share it at the February meeting. Jan will work on guidelines/process for completing and submitting add forms.
- Committee needs additional information from WAN seniors on Dell and Juniper switches.

Darlene Sprague made the motion to require at least 5 business days prior to the scheduled Standards meeting date to request an add form be added to the meeting agenda. Bob Spino seconded the motion, and motion carried unanimously (15 yes/0 no).

6. Compellent Storage discussion

- Hearing that Dell is merging Equallogic brand with Compellent brand in the future. Chuck said had for about a month. Dell came out and did the install. User interface is similar to Equallogic. Is intuitive. So far so good. Mostly VMware running on it. John P. from Monroe 1 has it in their data center and have Exchange and Sharepoint workloads on a couple of 8000 series arrays with 75TB of mixed disk and SSD storage using iSCSI as a transport protocol. Very positive experience and performance, manageability, and support have been excellent. Tony Polano have been very happy with support. Scott Firkins from West Seneca is very pleased with it. Exceptional performance- only caveat, it does not mix drive size in any enclosure in the sane storage set. Install cost built into the purchase price. Mergers and acquisitions play a big part with what we do. The committee tabled adding Compellent to the Standards list and will request a statement from Dell regarding the merger.
- If one vendor is on Standards, it does not mean the other merged vendor is also automatically an approved vendor. Standards Committee will review on a case by case basis prior to adding or removing them to the Standards list.

Brian Richards made a motion to add wording to the Standards list that indicates that if any vendors go through a merger or acquisition, the Standards Committee will review on a case by case basis prior to adding or removing from the Standards list. The motion was seconded by Rob Morgan and the motion passed unanimously (15 yes/0 no).

7. BAK USA contracts update

- BAK is working on getting on PEPPM purchasing contract by January.

Action Items-

8. Add form requests from Iann Miller (Ken-Ton) and Chris Smith (Bath CSD) for Juniper networking equipment.

- Bath CSD said just they are just getting ready to set up POC with Juniper which in the next 12-18 months. Bath has been using Cisco for the 18 years but it is expensive. No hardware yet. Kenton has equipment for data center and network. E2 has some Dell on data rack. Dell is not being used at the edge environment. Add forms have been tabled until the Committee gets additional information from WAN seniors on Dell and Juniper switches.

9. Add form request from Ryan Finney (Bath CSD) for Nimble Storage

- Bath CSD is planning a POC in 8-10 months with open switches on back end of SAN. Exploring Nimble since it is one of the leaders and more cost effective.
- There was discussion that districts may not know what is expected on a POC and what the required timelines are. There needs to be a process outline for districts to adhere to. Districts want WNYRIC support before investing in a POC. Jan M. will work with Michelle Okal-Frink on putting together some guidelines and will discuss at February's meeting.
- Medina has also looking at Nimble Storage. They plan to purchase through Smart Schools then submit to Standards for support. Nimble makes sense for districts since management is minimal. They are on state contract.
- Jan suggested a pilot at Bath and Brian R. to visit Bath to look at it and then bring all findings back to the Standards committee to vote on. Will table vote after POC with Bath and input from Brian R. (Medina).

10. Add form requests from Kirsten Calkins (Alfred Almond) and Chris Gyr (Genesee Valley) for Lansweeper

- Lansweeper is cost effective and easy to use to manage device inventory. It can determine if device is out of date, warranties are out of date, and its agent free. Can do a lot with it for low cost. Fits a niche for smaller districts to help maintain inventory. Alfred Almond installed as a trial. Jeff said number of districts running Lansweeper. Does basic things, agent list scanning, provides information on mifi traffic, antivirus statuses, and printer supply information. Requires minimal support. Runs on Windows and monitors most devices except Chromebooks or iPads. Allows manual input of monitors, projectors and customizable information. Built in tech support tool, remote desktop, pushes software, shortcuts for admin shares. Its web based. Cuba is also looking at. Jasper Troupsburg had it installed. Rob Morgan is using at Pioneer. Provides educational pricing.

Rob Morgan made a motion to add Lansweeper to category 17. End Point Management on the Standards list; Ron LaVere seconded the motion and it carried unanimously (15 yes/0 no).

- Committee had discussion regarding the add form, Section B. number 2. Acquire via NYS Contract or local bid. Committee decided to change the wording to read *What contract can you buy from? (Ask vendor)*.

Ron LaVere made a motion to change wording on add form, section B., number 2. What contract can you buy from? (Ask vendor). The motion was seconded by Mike Murphy and carried unanimously (15 yes/0 no).

11. Add form request from David Joseph (CA BOCES) Rob Rineri (Clarence) for Dell Campus Data Center switches

- Per above conversations the Standards Committee needs additional information from WAN seniors regarding Dell and Juniper switches. Will review at the February meeting.

12. Category review: Since time did not allow for review, the Category review was tabled until the February meeting.

2. Operating System- November

- 9B. Server SAN– November
- 10. Server Backup – November
- 15. Video Conferencing- November

Ron LaVere made a motion to adjourn and Bob Spino seconded the motion.

Respectfully submitted: Valerie Winegarden

**The WNYRIC Standards Committee Motions
November 16, 2016**

Below are four (4) recommendations from the WNYRIC Standards Committee meeting held on November 16, 2016 for WNYRIC Advisory Council action:

Motion 1: Darlene Sprague made the motion to require at least 5 business days prior to the scheduled Standards meeting date to request an add form be added to the meeting agenda.

Seconded by: Bob Spino

Vote results: 15 yes/0 no (unanimous)

Motion 2: Brian Richards made a motion to add wording to the Standards List to indicate that if any vendors go through a merger or acquisition, the Standards Committee will review on a case by case basis prior to adding or removing from the Standards list.

Seconded by: Rob Morgan

Vote results: 15 yes/0 no (unanimous)

Motion 3: Rob Morgan made a motion to add Lansweeper to category 17. End point Management on the Standards list

Seconded by: Ron LaVere

Vote results: 15 yes/0 no (unanimous)

Motion 4: Ron Lavere made a motion to change wording on add form, section B., number 2. What contract can you buy from? (Ask vendor).

Seconded by: Mike Murphy

Vote results: 15 yes/0 no (unanimous)

Advisory Council approval requested at this time